

SMS - CAN ONE SIZE FIT ALL?



WHY ARE WE HERE?

SMS WORKSHOP

- Open dialogue
 - Share experiences
 - Inspectors
 - Industry
 - Learn lessons
 - o Good; and
 - o Bad...
 - Better understand issues
 - On both sides





WHY AM I HERE?

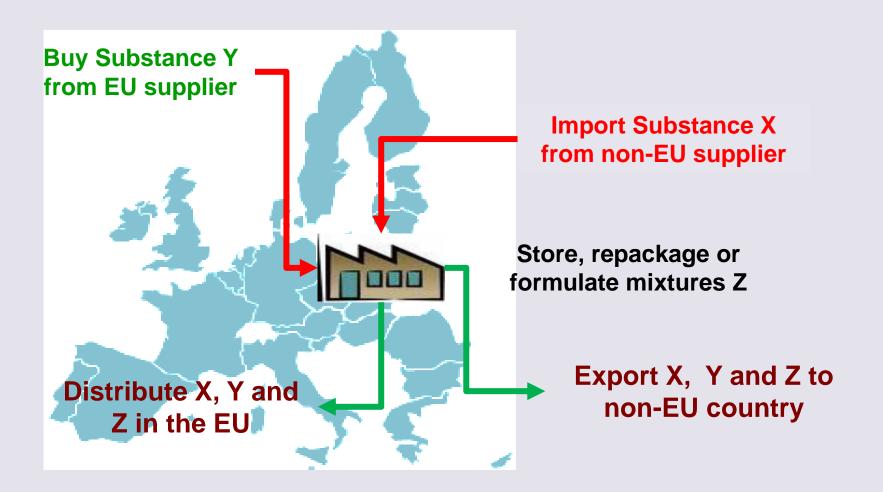
INDUSTRY POINT OF VIEW

- Chemical Distributors
 - EU over 1,700 companies
- European annual sales of around €26 billion
- Employs over 30,000 people
 - Supplies to over 22 Million tonnes of chemicals
 - to over 1 million Downstream
 Users



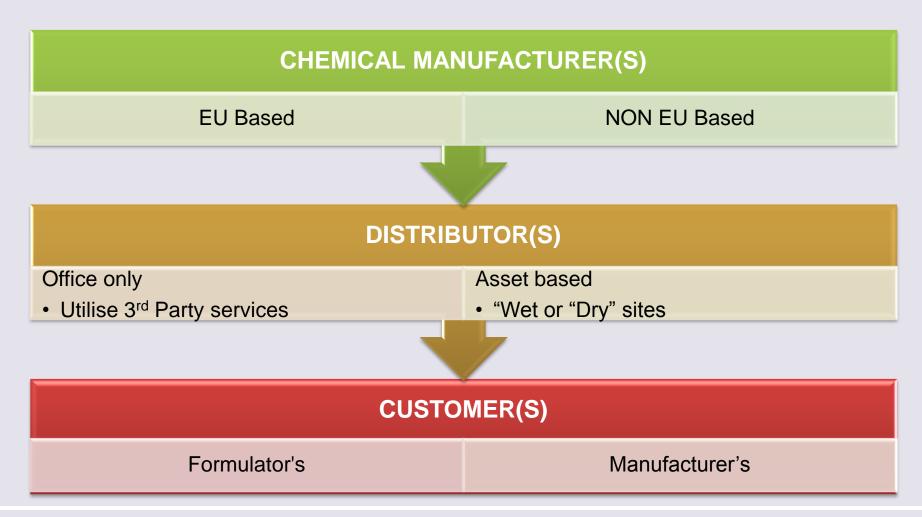


DISTRIBUTORS ROLE





CHEMICAL DISTRIBUTORS





CBA MEMBERSHIP

Distributor = 34

- Upper Tier = 11
- Lower Tier = 23

LSP = 39

- Upper Tier = 23
- Lower Tier = 16

Micro

• 13%

Small

• 37%

Medium

• 35%

Non-SME

• 15%



DOES ONE SIZE FIT ALL?

Can an organisation operate a single safety management system across multiple sites within multiple territories?





NOT AS SIMPLE AS IT LOOKS...

Legislative variations

Differing enforcement regimes

Different legal processes

Federalism

Social/cultural factors



THRESHOLDS MAY BE UNIFORM

- Seveso III
 - Annex I

BUT...

- Companies are not
 - Operations vary
 - Structural format
 - Needs of business differ



TYPES OF DISTRIBUTORS

ASSET BASED DISTRIBUTORS



"Wet" site

- Bulk storage
- Dilution
- Repacking
- Formulation/Blending

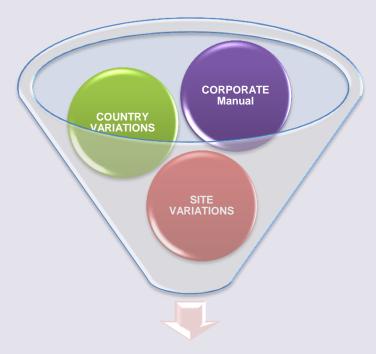


"Dry" site

Storage of packaged goods

SPANNING THE GAP...

HYBRID APPROACH



SITE SPECIFIC SMS







- Corporate Manual
 - High level strategy
 - Applies a 'common set of standards' across the organisation
 - Such as accident reporting, contractor management...
 - Uses broad terminology
 - Suitable arrangements in place
 - Permit to Work systems





- Country variations
 - 'fleshes out' the corporate manual
 - o Permits to work
 - Contractor selection criteria
 - Specific terminology
 - o COMAH in UK
 - DSEAR in UK





- Site variations
 - Operation of specific equipment
 - Such as Penstock valves
 - Site details
 - Incident controller
 - Main Site Controller

SUMMARY

MULTISITE WITHIN SAME TERRITORY

- Site variations likely to result in different SMS
 - Sites may look similar but they are never "identical"





SUMMARY



MULTISITE WITHIN ACROSS TERRITORIES

- Will not be able to standardise SMS content
 - Variations too prominent
 - Basic core similar





ANY QUESTIONS

